7 signs your business *still depends on the owner*

Most owners don't lack effort. They lack a system that carries the work when they step away. Read these seven signs. Be honest about how many sound familiar.

01 **Prospects wait for you.** ☐
A lead messages at 9 pm, and nobody answers until you do.

02 **Your team asks before it acts.** ☐
Small decisions queue up on your phone.

03 **Only you know the numbers.** ☐
Sales, cash and stock live in your head, not in one place.

04 **Follow-ups live in your memory.** ☐
If you forget, the deal quietly goes elsewhere.

05 **Every tool tells a different story.** ☐
WhatsApp, spreadsheets and notebooks never quite match.

06 **A week off means a week of waiting.** ☐
Work slows down the moment you leave.

07 **Growth means more hours for you.** ☐
Every new client adds to your day instead of your team's.

If three or more sound familiar, the business doesn't need more effort. It needs a system. I help owners build one — and hand it over until the team runs it without them.

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